

Star ceilings are the perfect way to add a WOW factor in any space.

Combat sticker shock by adding value for your customer. Educate them about the many wellness benefits stargazing has to offer. Remind them that all the fibers in StellarSky panels are hand placed and threaded making every panel unique.

Please feel free to share our YouTube video of [stargazing benefits](#) with your customers.

### What to ask your customer

- ☆ What effect are they trying to achieve?  
Different layouts provide different effects.

For example, wall to wall ceiling panels will create a full open sky effect. A single panel or two will create a sky light effect.

- ☆ What panel enhancements would they like?

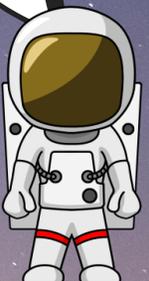
Our panel enhancements are the perfect way to create a unique star ceiling. Adding astrological constellations, Horizon perimeter LED, or falling stars will make your customers experience completely unique.

- ☆ How would they like to control their star ceiling?  
Standalone mode, StellarSky app, or integrated with a third party control system.

- ☆ What is their budget?

Sometimes resetting the expectation is the hardest part. Remember, we do have options to make your customer's dreams come true. We are here to work with you through it all. Don't forget about our DIY star kits. This is a perfect option for families to complete a project together.

**Star panels can also be used on the wall to create a window effect**



Prioritizing selling points towards your customers lifestyle can expand your projects bottom line! Don't forget to mention fiber optic customizations such as sports teams logos.

### What we'll need to know

- ☆ Finished room dimensions.  
Once room dims are available, we will be able to provide a professional layout with the correct number and sizes of panels needed.
- ☆ Ceiling or wall obstacles.  
Knowing the location of can lights, ceiling fans, projector poles, and other obstacles will ensure we avoid the placement of enhancements and star engine placement in these areas
- ☆ Control Plans.  
Knowing how the star panels will be controlled will ensure we quote each project correctly.

We've got your back and we are here to help!

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